

## News



### Shipments of Italian wine

2022 will inevitably lead to a significant adjustment in wine prices, which will have to reckon with the boom in the cost of raw materials, fuel, energy and transport and with inflation, a necessity that could lead to a contraction in exports in the coming months, at least in terms of volume, while in terms of value the hope is to continue along the path traced in 2021. In the first 10 months of 2021, exports of Italian wine production amounted to 5.82 billion euros (+13.23% on the same period in 2020 and +10% on 2019). Impressive performances by the USA and Germany, which together account for 40% of exports, in the WineNews analysis of the latest Istat data.

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## BERTANI

## SMS

### Italian Pinot Grigio grows all over the world

Pinot Grigio is one of the most successful Italian wines, especially in the United States. Merit goes to a leader company and forerunner of this typology, such as Santa Margherita, number 1 on the Pinot Grigio market. It produces the denomination Val d'Adige DOC. Furthermore, today Italy is becoming the world leader of the typology, mainly due to and thanks to the constant growth of Pinot Grigio throughout the Triveneto area where it is produced. In 2021, the bottled Pinot Grigio denomination grew +6%, to 2.4 million hectoliters. The Consorzio DOC delle Venezie, led by Albino Armani, has communicated these numbers based on data from the inspection organizations. The Consortium bottled 1.8 million hectoliters (it is the number two PDO in Italy in volume), which represents 77.4% of bottled Pinot Grigio in the Triveneto area.

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## Report

### The "Women in Wine & Spirits Award"

The aim of the "Women in Wine & Spirits International Award" is to acknowledge, connect and honor the women who have contributed to shaping the wine and beverage sector. It is a recently created Asian-style award that has partnerships throughout the world (including the Associazione Donne del Vino italiana, ed). This second edition (after the award given to Marilisa Allegrini in the 2020 edition), awarded Cristina Mariani May, at the helm of Castello Banfi. "For her capability in driving Banfi's corporate social responsibility", especially concerning sustainability.

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## First Page

### International wine fair calendar changes again

Prowein has been postponed to May and, as anticipated by WineNews, the Sana Slow Wine Fair (a new big event by BolognaFiere and Slow Food, already with over 600 exhibiting wineries) has officially been postponed in the "slot" left free by the Germans, at the end of March. As can be expected, changes in the international trade fair scenario continue to occur from hour to hour. Just a few hours after the news of the rescheduling of Prowein, the world's most important wine fair, to Dusseldorf from May 15 to 17 (while Vinexpo Wine Paris remains confirmed on the calendar from February 14 to 16 in Paris and Vinitaly from April 10 to 13 in Verona), confirmation has just arrived of the rescheduling of the Slow Wine and BolognaFiere fair (which, instead of making its debut on February 26, will be from March Sunday 27 to Tuesday 29 2022, i.e. the old dates of Prowein): the event (organized by BolognaFiere and under the artistic direction of Slow Food, with the collaboration of FederBio) has therefore decided to postpone it "in order to facilitate its safe running and the participation of national and international operators who are showing great interest in this new event. Wineries from all over Italy and abroad will be coming to Bologna: Albania, Argentina, Bosnia, Brazil, Bulgaria, Chile, Croatia, France, Germany, Macedonia, Montenegro, Peru, Portugal, Romania, Slovakia, Slovenia, Spain and the United States. A tour of the world together with great wines that respond to the principles of the Slow Wine Coalition and are inspired by the Slow Food Manifesto for good, clean and fair wine: environmental sustainability, protection of the landscape and the cultural and social role of wineries in their territories". In the meantime, however, the postponement of Prowein, as well as helping to move the Sana Slow Wine Fair forward to a period that is likely to be quieter, has also had the effect of arousing a certain amount of discontent in England, where, from May 16 to 18, in its "traditional" period, the London Wine Fair will be held, thus overlapping its own event with the German one, which is now an absolute reference point at international level in terms of size, number of exhibitors, visitors and markets represented (all statements in the in-depth analysis).

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## Focus

### Elisabetta Gnudi Angelini grows "in" Brunello

In the world of wine, 2022 also opens in the name of business. And the protagonists are one of the most vital territories in this sense, and one of the most prestigious in the world, that of Brunello di Montalcino, and one of the most important businesswomen in wine, Elisabetta Gnudi Angelini. As WineNews can confirm, under one of its most important brands, Caparzo, a historical reality of the area, she has purchased the winery La Pescaia, with 4.5 hectares of vineyards, all of Brunello, in areas of absolute prestige (given that the land borders those of other wineries that are quality references in the area, such as Eredi Fuligni, in the "I Cottimelli" micro-zone, and "Pian dell'Orino" and "Greppo - Biondi Santi", the "cradle" of Brunello di Montalcino). The deal, at auction, is estimated to be worth 3.5 million euros. With Elisabetta Gnudi Angelini who, therefore, after having acquired in 2019 1.6 hectares in the historic cru of Montalcino, Montosoli, has brought to over 65 hectares of Brunello and 25 hectares of Rosso her "downy" in Montalcino, where she also owns the "little jewel" Altesino. With the wineproducer putting together over 300 hectares of vineyards, with the Borgo Scopeto winery in Chianti Classico and La Doga delle Clavule in Morellino di Scansano, which are added to those in Montalcino.

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## Wine & Food

### "Best Italian Wines of 2021" by Ian d'Agata, Brunello di Montalcino Fuligni 2016 at no. 1

Brunello di Montalcino 2016, a vintage consecrated by critics and the market, also dominates the "Best Italian Wines of 2021" by Ian d'Agata, Editor in Chief of "TerroirSense Wine Review". He placed at the absolute top the Brunello di Montalcino Riserva 2016 Fuligni, one of the historic wineries of Montalcino, led by Maria Flora Fuligni with her nephew Roberto Guerrini Fuligni, ahead of a sacred monster like the Barolo Monfortino 2015 Riserva by Giacomo Conterno, and another gem like the Brunello di Montalcino Riserva 2016 by Poggio di Sotto of the ColleMassari Wine Estates group of Claudio Tipa. In the "top 20" also wineries such as Costanti, Baricci, Pian dell'Orino, Benanti, Cà del Baio, Capezzana, Marco De Bartoli, San Giusto a Rentennato, Redigaffi, Biondi Santi, Canalicchio di Sopra, Cagno, Clerico, Donnafugata, Gaja, Giovanni Corino and Il Marroneto.

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## For the record

### Wine in large-scale distribution in 2021

Values are growing, but volumes are falling, with a vertical collapse of all formats, with the exception of the classic glass bottle: this is the brutal synthesis of Italian wine in 2021 in Italy's large-scale organized distribution (with the exception of discount stores), in the IRI data analyzed by WineNews. Overall, sales in Hypermarkets and Supermarkets and in the "small free service", reached a value of €1.84 billion (+2,6% on 2020) in the channel, for a volume of 493,675,648 liters (-3,2%).

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