

## News



### Federvini: wine, spirits and vinegars in 2022

Ahead of 2023 for which international bodies agree in predicting a slowdown in growth compared to the current year, data from the Federvini Observatory (in more detail), curated by Nomisma and TradeLab, show a new record for Italian agri-food exports, which are expected to exceed 59 billion euros by the end of the year (+16% over 2021), also driven by cross-border sales of wines, spirits and vinegars. According to export data from the Federvini Observatory (Nomisma), a record 8 billion euros is expected for wine (+12% over the previous year), as well as for spirits (1.7 billion euros).

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**BERTANI**

## SMS

### When the Liv-ex is negative

After more than a year and a half of steady growth, the second consecutive month in recession (-0.4% in November) for the Liv-ex 100, i.e., the benchmark for monitoring fine wine prices, which analyzes the price trends of the 100 most sought-after wines on the secondary market, is news in itself, following the 0.5% drop recorded in October 2022. Since the beginning of the year, however, the growth of the Livex 100 is sustained (+7.1%), and the figure is also definitely positive compared to 12 months ago (+9.9%). Despite the signs of subsidence, there are those who have stood out: the Brunello di Montalcino 2016 from Poggio di Sotto, whose prices have risen 15.1% to £1,637 per case. That of the Colle Massari label is the best performance of the month, ahead of four Burgundy labels.

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## Report

### Schenk in Piedmont, with Vallebelbo

Investing in wine territories means, first and foremost, "putting down roots," acquiring vineyards and wineries. But there are those who prefer to focus on original collaborations, even between leading private entities and cooperatives, such as the one that sees Schenk Italian Wineries join forces with the Vallebelbo Cooperative, which today has 500 hectares under vine in the heart of the Langhe, 150 of which are planted to Dolcetto, Barbera, and Nebbiolo, with 150 winemakers who contribute high-quality grapes to produce wines in the heart of the Langhe.

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## First Page

### "Top 100 Wines of Italy 2022" by James Suckling: Barolo No. 1, but 21 wines are Igt Toscana

Inextricably linked to the Tuscany brand that is among the strongest of Italian (and other) wines in the world (and which, not surprisingly, many appellations such as Bolgheri and Nobile di Montepulciano have added to their labels, and others will probably come, ed.), Igt Toscana is an open sea of oenological freedom and experimentation, a multifaceted diamond, and which under its vast cloak (1.400 bottling producers, 90 million bottles, 12,500 hectares and an estimated production value of around 500 million euros, according to the Consorzio Vini Toscana, led by Cesare Cecchi), is capable of expressing absolute excellence. As already witnessed in the "Top 100 Wines of The World 2022" by James Suckling (with 5 Igt Toscana out of 11 labels present), and as further confirmed by the "Top 100 Wines of Italy 2022" by the American critic stationed in Asia, where he has become in a few years one of the most followed and listened to voices. 21 out of 100 of the best Italian wines of 2022, in fact, according to James Suckling's Italian ranking, fall under Igt Toscana, which is preceded by Brunello di Montalcino, with 14 labels, and Barolo, Barbaresco and Alto Adige, each with 8. Looking at the list, the best Italian wine is Paolo Scavino's Barolo Rocche dell'Annunziata Riserva 2016, ahead of Barone Ricasoli's Chianti Classico Gran Selezione Ceniprimo 2019, and Bertinga's Toscana Volta 2019. Next in the "top 10" there are Duemani's Syrah Costa Toscana Suisassi 2019, Foradori's Teroldego Vigneti delle Dolomiti Granato 2019, Luce Luce della Vite's (Frescobaldi) Toscana Luce 2019, Petrolo's Trebbiano Toscana Boggina B 2022, Tua Rita's Syrah Toscana Per Sempre 2020, Manincor's Mason di Mason Pinot Nero Alto Adige 2019, and Tenuta San Guido's Sassicaia 2019. And then wines from so many Italian wine brands, from Damilano to Mazzei, from Antinori to Masseto, from Pio Cesare to Barone Ricasoli, from Zenato to Masi, from Altesino to Castello di Ama, from Voerzio to Tenuta di Biseno, from Bibi Graetz to Bruno Giacosa, from Isole and Olena to Benanti, from Monteverzano to Argenteria, from Ciacchi Piccolomini d'Aragona to Casanova di Neri, from Ornellaia to San Michele Appiano, from Masciarelli to Poggio al Tesoro (Allegrini), from Biondi Santi to Grattamacco, from Tenuta Sette Ponti to Castiglion del Bosco, to name a few.

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## Focus

### Italian wine in the U.S. by sailboat

There are 1,000 bottles of Italian wine on their way to New York: having departed from Normandy, they crossed the ocean in 26 days on a sailboat. The idea of Alessio Piccardi, a sailor by passion and head of Bencienni, a company specializing in wine logistics (and owner of the brand Fieramente, responsible, among others, for logistics for the Tuscan Previews, for major international trade fairs, such as Vinitaly and ProWein, and for shipments of Italian wines to all the most important signatures and publications of world critics, ed.). A challenge and a bet in the name of sustainability. "This was a test trip, with bottles sent by the Rimessa Roscioli wine club to its members. But in the spring we will be able to do a much larger 10,000-bottle shipment". The costs, Piccardi explains, will be about the same, for the shipper, of ship and plane. Travel times, of course, longer. But the advantage is that for customs clearance there are no "funnels", because for the international sea code, sailing vessels have priority, and so the cases are almost immediately unloaded once at their destination, thanks in part to the logistical support of Bencienni LLC, a company set up specifically to take care of customs clearance and distribution in the U.S.

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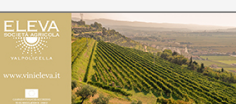


## Wine & Food

### 2022 for Vinarius wine merchants

Declining wine purchases over the summer and some fears for year-end sales, a key moment for industry budgets, which falls in the midst of an economic storm with few precedents, without sapping the optimism of wine shopkeepers: thus the balance sheet on 2022 by Vinarius, the association of Italian wine shops. According to 43% of wine shopkeepers, there was a drop in sales between 20 and 40% over the summer of 2021; 27%, on the other hand, did not feel any appreciable difference, while 30% reported an increase in sales between 10 and 30%. On the forecast on sales volumes in the winter season, for 50% there will be no significant change in sales on 2021, 32% believe there will be improvements, and 18% fear that sales will drop.

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## For the record

### EU promotion, wine and meat are "saved" from funding cut

"Great result in Europe: the Commission has removed meat and wine from the list of foods considered harmful to health. This is very important news for the whole nation, a victory that we have obtained by fighting with determination in defense of Italian excellence". This was announced by Agriculture Minister Francesco Lollobrigida. To WineNews, Paolo De Castro, MEP, comments on the good news, "but let's keep our guard up for the next regulation". On the wine front, Riccardo Cotarella (Assoenologi): "satisfaction, but let's not let our guard down".

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